



Insuring Business Success for Physicians



CONVENTUS

MEDICAL PROFESSIONAL LIABILITY INSURANCE

Created by Physicians to Serve Your Best Interests - That's Our Commitment

For more than 20 years, Conventus has been guided by our mission:

To create a physician owned and physician-governed company that would consistently put its member physicians first.

Conventus understands the complexity of building and operating a successful practice – from small practices to large groups, we are strong partners for the healthcare industry.

Your Trusted Partner in Healthcare – Our Advantage

Serving the healthcare community is our business and at Conventus, you are more than just an insured, you are a member. Members enjoy exclusive access to highly personalized services designed to protect and enhance every facet of your business.

Our team of healthcare and business experts apply their deep practical knowledge and experience to gain insight into every provider, even before becoming a Conventus member! We recognize that every provider has their own story and we dedicate our time and resources to understand how we can provide impeccable service and innovative solutions to your practice.

The Conventus Difference

Providers want the best for their patients and practice but in this ever-changing healthcare environment, having a trusted partner is invaluable. That is where Conventus Practice Resources comes in. Conventus Practice Resources provides our member insureds the latest information on urgent healthcare related topics, current healthcare trends, changing federal and state healthcare regulations, as well as tools and real-time advice from our in-house experts.

24x7 Practice Advice Hotline - A confidential Practice Advice Hotline when an unexpected situation threatens your practice – or for the simplest of questions.

Practice Consultation and Plan - A customized assessment of your practice, including actionable recommendations to help you achieve measurable results while promoting quality and patient safety.

Practice Transformation and Value-Based Consultation - Practical support to develop strategies and align your practice operations to meet the goals of value-based care.

Knowledgebase of Templates, Forms and Tools - A wealth of tools and resources are available to our members to assist with compliance, identify and mitigate risk and enhance practice operations.

eLearning, Webinars, Podcasts and Educational Programs - Access to educational resources from national, regional, and in-house experts on practice management, coding, legislation, patient safety and more. Online Continuing Medical Education (CME) and Maintenance of Certification (MOC) approved courses with an emphasis on patient safety knowledge and risk reduction solutions.

eNewsletters - Timely articles on emerging healthcare topics impacting clinical practice including patient safety issues, changing healthcare regulations and more.

Conventus Strategic Alliances

To augment our talent and experience, Conventus has developed strategic alliances with industry-leading professionals to assist our member insureds in managing the demands of their practices. Our alliance of like-minded professionals shares the mission of serving as advocates, educators, and resources to serve our members.

Strategic Alliances Services Include:

- Billing & Coding Risk Assessment & Compliance
- Corporate Compliance Programs & Training
- Healthcare Fraud & Program Integrity Services
- Healthcare IT Services & Security Compliance
- HIPAA & OSHA Compliance
- Online Reputation Management
- Patient Safety & Risk Management
- Population Health Management
- Remote Patient Monitoring
- Revenue Cycle Data Management
- Value Based Care/Accountable Care Organization



Dedicated and Responsive In-house Claims Expertise You Can Rely on

Closing Claims, Defending Reputations

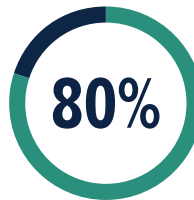
The possibility of facing a medical malpractice claim can happen to even the best physician. The impact is certainly stressful, draining and can potentially affect a provider's reputation, license, career and even well-being.

If you are faced with a claim, our dedicated team of seasoned in-house claims attorneys, together with top-tiered defense attorneys and medical experts, will focus on developing solid strategies to defend good medicine efficiently and aggressively so you can remain focused on caring for your patients. You can be assured that Conventus is committed to the defense and success of our insured members.

Proven Results



Trial success rate



Cases closed without payment



Claims counselors dedicated to each claim



Physician members on Claims Committee

Coverage Designed for You

At Conventus we recognize that you've worked hard to establish your practice and your reputation. That is why we provide comprehensive coverage that best fits your needs, combined with exceptional customer-focused service. We know that finding the right medical malpractice insurance can be difficult but that is why we have you covered.

Medical Professional Liability



- Claims-Made and Occurrence-Type Policies
- Limits up to \$5M/\$7M
- Individual and Group Policies
- Can write allied providers who are part of physician practices

Cyber Breach and Response



- Breach Response, Business Interruption, Ransomware and Network Liability coverage automatically included
- Base Limit of \$100K per claim up to \$250K annual aggregate
- Buy up of higher limits available
- Comprehensive Risk Management Tools and Resources available

HIPAA Compliance Defense



- \$25K dedicated legal defense limit automatically provided at no additional charge

Practice Billing and Coding Errors



- \$50K dedicated defense limit automatically provided at no additional charge

Regulatory Licensing Board Actions



- \$25K dedicated defense limit automatically provided at no additional charge

Additional Coverage Highlights



- Cross border coverage in other states available if less than 25% of total practice
- Part-time credits available
- FTE/slot coverage options
- Flexible payment options including use of ACH and credit card payments
- Direct access to underwriters

Financial Stability Rating

- "A" (Double Prime), *Unsurpassed*

Dedicated to Working With You



When choosing your medical professional liability insurance, there is a lot to consider beyond just your policy - Risk Management, Claims Handling, and Underwriting are just to name a few. The decision is a difficult but necessary one, especially in today's challenging healthcare environment. But it doesn't have to be – let me help you through this process!

No two physicians are the same, so why should all medical professional liability solutions be the same? Recognizing that everyone has a unique story, I incorporate a consultative approach to understanding you, your experience, and the needs of your practice to provide tailored solutions. By leveraging Conventus' specialized practice resources and individualized underwriting approach, I help physicians not only gain superior professional liability coverage but partner with an insurance carrier that is more than just a claims provider.

If you have not reviewed your professional liability policy lately, I invite you to have a conversation. I am confident that I can help you understand your liability coverage needs by looking through a different lens. Our conversation will be full of insights and actionable steps.

Contact me today.

Stephen Connolly

Head of Sales

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For more than 20 years Conventus has been a leading provider of medical professional liability insurance in New Jersey. When you choose Conventus, you not only benefit from comprehensive coverage, but you get proactive risk management services and exceptional claims support to help you improve clinical, operational and financial outcomes.

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